

3.5.1 Summary of Functional MoUs, Linkages and Collaboration

Sl. No.	Name of the MoU / linkage	Name of the institution / industry with whom the MoU / linkage is made, with contact details	Year of signing MoU / linkage	Purpose of the MoU/Linkage (Internship, on-the-job training, project work, student / faculty exchange and collaborative research)	Duration of MoU / linkage	List the actual activities under each MOU/ Linkage
1	District Collector-Employment Commissioner-IMS	District Collector-Employment commissioner	2023	Internship	60 days	Internship
2	Content Developing Contract	Symbiosis University	2023	B2B Marketing content developing for MBA students of open distance learning	Till date	six units of content developed
3	Chapter Book Editor	InterativeInternational Publication (U.S.A & Bangalore)	2023	Publication of book Futrutistic Trends in Research	Till date	Editing Chapter book with other co-authors from different universities across country
4	Content Developing for UG & PG in Commerce Faculty	KBC North Maharashtra University Jalgaon	2023	Research Methodology in Commerce and Management	Till date	All units of the subject
5	Educational Infrastructure and Facility Utilization Agreement	MITCON Consultancy and Engg. Services Ltd.	2023	Educational Infrastructure and Facility Utilization	Till date	Educational Infrastructure and Facility Utilization
6	Exide Industries-IMS	Exide Industries	2023	Internship,faculty exchange	Till date	The purpose and the actual activities done under this MoU is that the selected students opted for this internship got exposure to actual on going work in functions like HR,Finance,Sales and Marketing .
7	Veterans India-IMS	Veterans India	2023	Internship	5 years	Training to the students and internship and opportunity to work with retired defence officers
8	Chapter book	SPPU	2023	Chapter book published	1 year	Published chapter book in collaboration with SPPU with Integrated publication

9	Research study	IIM Raipur	2022	Reserch study on Digital Payment app	Till date	Research paper published in Emerald UK
10	Research	FoGiustinoFortunato University, Italy & PUMBA	2020	Research study on Education Management	Till date	Research paper publication Emerald UK
11	Research	Amity Dubai	2020	Research study on Bhutan	2021	Research paper publication in IEEE proceedings
12	Research	TelematUniv G Fortunato, Sociol, Benevento, Italy & PUMBA	2021	Research study on Entrepreneurship Opportunities	Till date	Research paper publication Emerald UK
13	Research	PUMBA	2020	Research study E-waste	Till date	Research paper publication Inderscience UK
14	Calyxpod-IMS	Calyxpod software	2022	Internship,Project work	2 years	To train students in sales and marketing and on job training in internship
15	Star Health	Star Health	2022	Project work,Internship	1 year	To train the students in modules of IRDA ,conduct exam and finally induct them as Agency partners.
16	Industry Academia Collaboration Coordinator (IACC)	Bosch Skill India	2021	Online Orientation Program	3 Months	Bosch Response to India's Development and Growth through employability Enhancement
17	HDFC	HDFC	2021	Internship	5 years	To train the students in summer internship which included banking operations, marketing and sales?
18	Chaitnya Travels	Chaitnya Travels	2021	Internship	Till Date	To make the students aware about the tourism and hospitality sector in internship
19	Shripooja International	Shripooja International	2021	Internship	Till Date	To make the students aware about the tourism and hospitality sector in internship
20	Katariya& Sons	Katariya& Sons	2021	Internship	Till Date	To train the students in summer internship which included banking operations, marketing

21	Ultrafast Financial services	Ultrafast Financial services	2021	Internship	Till Date	To train the students in summer internship which included banking operations, marketing and sales and in depth knowledge of loans such as Personal loan, housing loan, vehicle loan and consumer durable loan.
22	TCS NQT	TCS NQT	2020	Internship	1 year	To make students aware of new online courses paid/unpaid for their career improvement and also make them understand about TCS courses through internship
23	Adecco -IMS	Adecco	2016	Internship	5 years	The activities done under this was to place students in various companies
24	Axis Bank-IMS	Axis Bank	2016	Internship	5 years	The selected students did summer internship which included banking operations, marketing and sales.
25	Syntel	Syntel	2016	On job training and Placement	3 years	To train students on SAP modules as per their specialisation and give them job offer based on their performance

3.5.1 List of Functional MoUs& Linkages (Year wise activities)

Year 2018 – 2019

- Syntel – On Job training and placement
- Axis bank – Internship Programme
- Adecco – Internship Programme

Year 2019-2020

- TCS – NQT – Internship Programme
- PUMBA, SPPU Pune – Collaborative Research Work
- Amity University Dubai - Collaborative Research Work

Year 2020 – 2021

- Ultrafast Financial services – Internship Programme
- Katariya& Sons – Internship Programme
- Shripooja International – Internship Programme
- Chaitnya Travels – Internship Programme
- HDFC – Internship Programme
- TelematUniv, Benevento, Italy & PUMBA - Collaborative Research Work
- FoGiustinoFortunato University, Italy & PUMBA - Collaborative Research Work

Year 2021 - 2022

- Star Health Insurance – Project Work and Internship Programme
- Calyxpod – Project Work and Internship Programme
- Bosch Skill India - Industry Academia Collaboration Coordinator (IACC) Online Orientation Program

Year 2022 – 2023

- Veterans India – Internship Programme
- District Collector-Employment Commissioner – Internship Programme
- IIM Raipur – Collaborative Research Work
- KBC North Maharashtra University Jalgaon – Syllabus/Content Design
- Internative International Publication – Collaborative Publication activity
- Symbiosis University – Content Development
- District Collector-Employment commissioner – Internship Programme
- MITCON Consultancy and Engg. Services Ltd. - Educational Infrastructure and Facility Utilization
- Exide Industries- Internship programme

Memorandum of Understanding

BETWEEN

The MoU is made and entered between Institute of Management Studies, Career Development and Research (IMSCDR), Ahmednagar 414 001 through its Director Dr. M. B. Mehta hereafter known as IMS, Ahmednagar

AND

Chaitanya Travels, Ahmednagar 414 001 through its Director Kishor Mohanrao Markad hereafter known as Internship Service Provider

WHEREAS, IMS Ahmednagar has received 'AICTE ' New Delhi and S.P. Pune University, approval to start and conduct the undergraduate degree courses of-

1. Bachelor of Vocation (Travel and Tourism),
2. Bachelor of Vocation (Banking financial Services and Insurance)

AND WHEREAS practical training/ internship is part of the syllabus for completion of the degree.

AND WHEREAS the Internship Service Provider is in professional business related to the above vocation.

Both the parties have mutually decided to have a Memorandum of Understanding as under:-

1. IMS, Ahmednagar will provide a list of interested students with all the required details to the Internship Service Provider.
2. The Internship Service Provider may conduct a interview or otherwise and select the students for the internship at their business location.
3. The Internship Service Provider will not be obliged or required to select any students unless the Internship Service Provider is satisfied with the students ability to complete the internship.
4. The Internship Service Provider will not be required to make any payment

or remuneration to the students. However, it may mutually decide to provide some travel honorarium to the student as per their policy, but it is not compulsory.

5. The Internship Service Provider will ensure that the students selected complete their internship with regular attendance. The Internship Service Provider will be required to give a certificate of completion of internship to the students who complete the internship training.
6. It is clearly understood that the Internship Service Provider is not obliged to employ any student but may employ eligible students as per their hiring policy and as per their business requirement.
7. IMS, Ahmednagar will ensure that the students selected for internship regularly and punctually carry out the internship at the business location of the Internship Service Provider.
8. The MoU may be modified on mutual terms by both the parties.
9. This MoU can be terminated by either side giving a notice of 60 days.

This MoU is made at Ahmednagar on 20th August 2021.



Signed by,

1 Dr. M.B.Mehta-

(Director)

IMS, Ahmednagar



2. Mr. Kishor M. Markad-

(Director)

Chaitanya Travels, Ahmednagar

TIN/ GST No. 27AAPP6346N2ZV



Date: 16 June 2021

Letter of Corporate-Campus linkage via student exchange program

To ,
The Director ,
IMSCDR,Ahmednagar

Dear Sir,

It takes us immense pleasure for our organisation to join hands with your esteemed institute for student exchange program through full time jobs and internships for the students pursuing their master's in Business Administration and those who have completed the course successfully . The duration of the said linkage will be not more than five years from the date of communication and the extension of which will be sole decision of the management .

We hope to get benefit from your institute for great talents which will drive the growth of our organisation.

A handwritten signature in blue ink, consisting of several loops and a long horizontal stroke at the end, is positioned above the text 'Authorised Signatory'.

Authorised Signatory



Date: 30 July 2021

Letter of Corporate-Campus linkage via student exchange program of B.Voc Students

To,
The Director ,
IMSCDR,Ahmednagar

Dear Sir,

It takes us immense pleasure for our organisation to join hands with your esteemed institute for student exchange program of B.Voc students through full time jobs and internships for the students pursuing their master's in Business Administration and those who have completed the course successfully . The duration of the said linkage will be not more than five years from the date of communication and the extension of which will be sole decision of the management .

We hope to get benefit from your institute for great talents which will drive the growth of our organisation.

Accepted & Confirmed

Authorised Signatory

Melba
DIRECTOR
Institute of Management Studies
Career Development and Research
IMS Campus, Ahmednagar.



The Adecco logo is a red rounded rectangle with the word "Adecco" written in white, sans-serif font.

Date:1.03.2016

To,

The Director ,

IMSCD&R ,Station Road

Ahmednagar

Dear Sir,

We would like to introduce ourselves as a HR outsourcing company in India.We have our offices PAN India and abroad. As a matter of concern ,your college is one of the finest management college in Ahmednagar. As a part of the talent exchange programme , we will like to partner with you for talent exchange programme for MBA and MCA students . Adecco will conduct campus placement activities for next five years. Hope we have a fruitful partnership.

Thanking You

Authorised Signatory

Adecco Group India

2nd Floor, K D Plaza,

Plot No. 289/6-7, J N Road,

Near 7 Loves Chowk, Swargate

Pune-411042 Office +91-20-49138114

www.Adecco.com

Date : 1st October 2012

To,
The Director,
IMSCD&R,
Ahmednagar.

Respected Sir,

As a part of Industry-Institute activity, we would like to
associate with you for Industrial visit for MBA students from
01/08/2012 to 31/07/2018.


This will not only provide exposure to the students but also will
be beneficial for us to incubate talents for our industry
progress.

Looking forward for a fruitful association.

Thanking you,

Yours faithfully,

For Paras Miracle Poly Products Pvt. Ltd.


Pemraj M Bothara
Director





Date:1.02.2016

To,
The Director ,
IMSCD&R ,Station Road
Ahmednagar

Dear Sir,

We would like to be a part of your organization for Five years consecutively with for MBA students for Internship and placement of MBA Marketing and Finance students.

Hope we get benefit from your institute for great talents which will drive the growth of our organization.

A handwritten signature in blue ink, appearing to be 'S. S. S.', written over a faint rectangular stamp or box.

Authorised Signatory.



Date: 30 July 2021

Letter of Corporate-Campus linkage via student exchange program of B.Voc Students

To,
The Director ,
IMSCDR,Ahmednagar

Dear Sir,

It takes us immense pleasure for our organisation to join hands with your esteemed institute for student exchange program of B.Voc students through full time jobs and internships for the students pursuing their master's in Business Administration and those who have completed the course successfully . The duration of the said linkage will be not more than five years from the date of communication and the extension of which will be sole decision of the management .

We hope to get benefit from your institute for great talents which will drive the growth of our organisation.

Accepted & Confirmed

Authorised Signatory

Melb
DIRECTOR
Institute of Management Studies
Career Development and Research
IMS Campus, Ahmednagar.





Date:29.1.2016

To,

The Director ,

IMSCD&R ,Station Road

Ahmednagar

Dear Sir,

We would like to introduce ourselves as a IT outsourcing company in India .We would like to start a programme of recruitment and hiring for MBA Finance students and MBA HR students for **SIX** consecutive years which will be a subject to extension .

Thanking You

Authorised Signatory

Regards,

Kevin Abraham

Syntel | Global Recruitment Cell- KPO

Office 020-66347000 Extn-5439 | Mobile 9665206506 | Internal dial 0203-5439

E-mail-kevin_abraham@syntelinc.com

We create new opportunities for our clients by harnessing our Passion, Talent & Innovation.



TCS iON Proposal

for TCS NQT

submitted to

Institute of Management Studies, Ahmednagar



Overview:

TCS iON, the strategic unit of TCS (Tata Consultancy Services). TCS iON is providing a gateway to every students' future. It gives access to one single, standardized, high quality benchmark test to showcase their competency to top recruiters, while at the same time, enables many job opportunities across all education streams.

Pre-certification is done in the areas of cognitive ability, psychometric profile, industry awareness, and expertise in subject areas relevant to the industry. These tests are conducted every quarter so that students can showcase their cognitive skills for job readiness and provides multiple test attempts to improve their score. Any pre-final or a final year graduation student or a fresher with up to 2 years of experience is eligible to take this test.

Post taking the test, NQT certified candidates can directly apply for jobs of their choice through our TCS iON Job Listing Portal.

What is TCS NQT?

TCS National Qualifier Test, is a PAN India assessment conducted by TCS iON, to gauge skill based capabilities of Job Seekers for their Employability Index and Industry ready relevance, based on their Cognitive Skills, Attitudinal approach, Industry Awareness and Subject expertise.



Eligibility to apply for TCS NQT

- College Students who are doing UG/PG/Diploma courses, are in their Pre Final and Final Year.
- Freshers with UG/PG/Diploma Degree, with 0-2 years of Work Experience.

Institute's Purchase Options

Based on volume of students count, attractive discount is offered to colleges. Discount is applicable to both the models below.

Pre paid: Institute registers as Distributor. Pays in TCS iON portal for bulk license count on behalf of students and generates Activation Code. Students use this code to register in TCS iON.

Post paid: Institute registers as Distributor. Generates payment link for students by uploading students email IDs. Students make the payment DIRECTLY in TCS iON using the payment link

How Students assisted for jobs/placements :

- Write TCS NQT on the scheduled dates based on student's registration and get an NQT Score
- Students with NQT Score can update their detailed digital profile on the TCS iON Job Listing platform.
- **150+** companies on-boarded including TCS, many TATA group companies and Top Corporates
- See all jobs posted by Corporate Partners and apply to eligible Jobs
- Shortlisting and interview done by Corporates
- Final selection done post successful interview process

TCS NQT - Key Market Differentiators:

- **TCS Hiring*:** TCS has made it mandatory for students to have a good NQT score in NQT (cognitive) and Subject NQT Programming.
- **Job Support:** 100+ Corporates registered with TCS iON Job Listing portal and are looking for candidates with NQT Scores. Same score is valid for all corporates.
- **Broader Acceptance:** Students from more than 2000+ institutes have participated in TCS NQT so far
- **Diverse Product Range:** Wide Range of NQT Variants for IT and Non IT Industry/ Roles to assist students of all degrees in getting a job
- **Higher Visibility :** Students from any Tier 1/2/3/4 cities and college can write TCS NQT and get an opportunity to work anywhere in India .
- **Self Assessment:** With option for multiple attempts, students get an opportunity to know their current abilities and better the score to a level that can get them a job
- **PAN India Coverage:** Students can take the exam in any of the TCS iON authorized test centres across India – 2+ Lakh computer nodes, 670+ cities, 6800+ centres

***Candidates shortlisted and appearing, only for TCS Interview, will get refund money paid for subscription of NQT Cognitive Skill/ IT Programming Skill/ IT Career Readiness Pack.**

Commercials:

Stand Alone Variants

Sr. No.	NQT Assessment Variant	Skill Evaluation	Price/Student
1	Cognitive Skills	Verbal, Numerical, Reasoning Ability	599/- (Inclusive GST)
2	Psychometric Test	Attitude, Personality, Work Style	399/- (Inclusive GST)
3	IT Programming	Pseudocode, Algorithms, Basic SDLC, Java, C++, Python, PERL	399/- (Inclusive GST)
4	Industry NQT- IT	Evaluates awareness of the IT Industry	399/- (Inclusive GST)
5	Basic Computer Skills	Evaluates operational concepts for Computer	399/- (Inclusive GST)
6	Financial Markets and Services	Evaluates on Financial Services and its Functions around	399/- (Inclusive GST)
7	Industry NQT- BFS	Evaluates on Overall BFS Domain	399/- (Inclusive GST)
8	Accountant	Evaluates on Accounting Functions	399/- (Inclusive GST)

Bundle Variants

Sr. No.	Bundle Variant	Price/Student
1	TCS NQT - IT Career Readiness Pack - <i>Recommended for IT Career</i> (Cognitive + Programming + Psychometric)	999/- (Inclusive GST)
2	TCS NQT - BFS Career Readiness Pack - <i>Recommended for BFS Career</i> (Cognitive + Financial Markets & Services+ Psychometric)	999/- (Inclusive GST)

Both the bundles above have additional subscription ,at no charge, to the following online courses, where students can do a self study to help in their career planning.

TCS iON Compass – Professional (with IT and BFS bundles)

Online assessment product to assess your student's interests, abilities, personality, work values, skills and knowledge by leveraging the O*NET framework. Students get a free 'Insights Card', a personalised report giving best fit career options and learning recommendations.

TCS iON Career Edge - Young Professional (with IT bundle)

This online course has been designed with the intent to equip the youth of today with core employability skills to take on the future. Coverage includes behavioural skills, presentation and communication skills, resume preparation, business etiquette, IT fundamentals, basics of Artificial Intelligence

Career Enhancement Program (with BFS Bundle)

This online course covers basic interpersonal skills, non-verbal, verbal and written communication, interview attending skills and business & social etiquette. This will help learners to improve interpersonal, social and communication skills, and in the process empower them as an individual.

DISCOUNTED PRICING FOR IMS, AHMEDNAGAR

Sr. No.	Bundle Variant	Price/Student	Discounted Pricing(min count of 100 students) (incl GST)
1	TCS NQT - IT Career Readiness Pack -Recommended for IT Career	999/- (Inclusive GST)	899.1/-
	(Cognitive + Programming + Psychometric)		
2	TCS NQT - BFS Career Readiness Pack - Recommended for BFS Career	999/- (Inclusive GST)	899.1/-
	(Cognitive + Financial Markets & Services+ Psychometric)		

STEPS TO BE CONDUCTED BY INSTITUTION:

- **SPOC identification** : Identification of a college SPOC who will operate distributor account
- **Distributor Registration** : TCS iON will work with the SPOC and create the distributor account. TCS iON to share document / show demo on uploading e-mail IDs
- **Upload e-mail ID:** SPOC to upload email ID of students to trigger mails to students with purchase links, at the agreed discounted price (Mail IDs will be treated confidential)
- **Reminder Mails:** Weekly reminder mails to students asking them to register
- **Notice-board Display:** TCS NQT 1 page flyer to be put on notice board
- **Online Sharing:** Message on TCS NQT in Placement Portals, Website, Learning Portals etc
- **Inclusion in Placement:** Include NQT subscription as part of their placement process

Terms & Conditions:

- This proposal is valid till **20th June 2021**.
- Payments once done will not be refunded
- Once purchased, encourage students to register for the upcoming TCS NQT
- Product variants and Product bundles may be subject to revision, at discretion of TCS iON



Home Loan | Mortgage Loan | Business Loan | CC-OD | All Insurance | All Mutual Funds

Ref. No.:

Date : 30/08/2024

Memorandum of Understanding

BETWEEN

The MoU is made and entered between institute of Management studies, Career Development and Research (IMSCDR), Ahmednagar 414001 through its Director Dr. M. B. Mehta hereafter known as IMS, Ahmednagar

AND

Ultrafast Financial Services

hereafter known as internship service provider

WHEREAS, IMS Ahmednagar has received 'AICTE' New Delhi and S.P. Pune University, approval to start and conduct the undergraduate degree courses of

1. Bachelor of Vocation (Travel and Tourism),
2. Bachelor of Vocation (Banking financial Services and Insurance)

AND WHEREAS practical training? Internship is part of the syllabus for completion of the degree.

AND WHEREAS the internship Service Provider is in professional business related to the above vocation.

Both the parties have mutually decided to have a memorandum of Understanding as under:-

1. IMS, ahmednagar will provide a list of interested students with all the required details to the Internship Service Provider.
2. The Internship Service Provider may conduct a interview or otherwise and select the students for the internship at their business location.
3. The Internship Service Provider will not be obliged or required to select

- any students unless the Internship Service Provider is satisfied with the students ability to complete the internship.
4. The Internship Service Provider will not be required to make any payment or remuneration to the students. However, it may mutually decide to provide some travel honorarium to the student as per their policy, but it is not compulsory.
 5. The Internship Service Provider will ensure that the students selected complete their internship with regular attendance. The Internship Service Provider will be required to give a certificate of completion of internship to the students who complete the internship training.
 6. It is clearly understood that the Internship Service Provider is not obliged to employ any student but may employ eligible students as per their hiring policy and as per their business requirement.
 7. IMS, Ahmednagar will ensure that the students selected for internship regularly and punctually carry out the internship at the business location of the Internship Service Provider.
 8. The MoU may be modified on mutual terms by both the parties.
 9. This MoU can be terminated by either side giving a notice of 60 days.

This MoU is made at Ahmednagar on 30th Aug. 21.



Signed by,

1

[Signature]

(Director)

IMS, Ahmednagar
For Ultra Fast Financial Services

2.

[Signature]
[Name]

(Internship Service Provider)

Memorandum of Understanding

BETWEEN

The MoU is made and entered between Institute of Management Studies, Career Development and Research (IMSCDR), Ahmednagar 414 001 through its Director Dr. M. B. Mehta hereafter known as IMS, Ahmednagar

AND

Katariya And Sons Nidhi Limited, 301 White House, Near Gogadev Temple, Serjapura, Ahmednagar 414 001 through its Director Amolkumar Anilkumar Katariya hereafter known as Internship Service Provider

WHEREAS, IMS Ahmednagar has received 'AICTE ' New Delhi and S.P. Pune University, approval to start and conduct the undergraduate degree courses of-

1. Bachelor of Vocation (Travel and Tourism),
2. Bachelor of Vocation (Banking financial Services and Insurance)

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8. The MoU may be modified on mutual terms by both the parties.
9. This MoU can be terminated by either side giving a notice of 60 days.

This MoU is made at Ahmednagar on 20th Aug 2021



Signed by.

1. Dr M B Mehta
(Dr M B Mehta) (Director)
IMS, Ahmednagar



2. Anil Kumar
(Anilkumar Anilkumar Katariya)
(Internship Service Provider)

TAN/HN/ GST No. PNEK15942D

under Companies Act 1956 and licensed by Insurance Regulatory and Development Authority of India to carry on the business of Health Insurance bearing License no 129 represented by its . (Hereinafter referred to as '**Star Health Insurance**', the company which expression, unless excluded by the subject or context shall include its successors-in-office, administrators and assigns).

AND

Institute of Management Studies Career Development and Research a Premier Institution Operating from Ahmednagar and represented herein by its Director, (Dr.) Mehernosh Mehta , Deputy Director Dr. Vikram Barnabas and HOD Dr. Meera Kulkarni (Hereinafter referred to a institution which expression, unless excluded by the subject or context shall include its successors-in-office, administrators and assigns).

(Star Health Insurance and Institute of Management Studies career development and research are hereinafter jointly referred to as '**Parties**' and individually as '**Party**')

015
The Star Health Insurance and the College have come to an understanding to conduct the Vocational/Elective course for promoting insurance awareness and enhancing employment opportunities for the students in Health Insurance Sector. Star Health Insurance will be the operational institution responsible for implementing the proposed certificate course governed by this MoU.

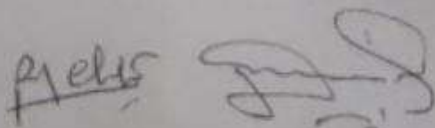
WHEREAS the Institute of Management Studies Career Development and Research a premier College in academics for educating the students for degrees School of Humanities, Management Studies. The Star Health Insurance and College agree that collaboration and co-operation between themselves will promote more effective use of their resources for mutual interest in enhancing opportunities for students. Both Parties being legal entities have decided to sign this MoU based on mutually agreed terms and conditions.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MoU, THE PARTIES HERE TO AGREE AS HEREINUNDER:

1. CO-OPERATION

1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the institution and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.

1.2 Star Health Insurance shall facilitate effective utilization of the intellectual capabilities of their faculty and their resources in developing syllabus/course modules and conducting capacity building,

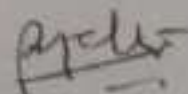
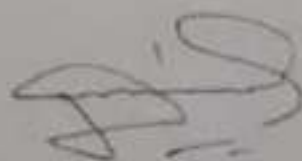


keeping in view the needs of the students. The College shall provide the required support for the smooth implementation of the above.

1.3 The general terms of this understanding shall be governed by this MoU and this MoU shall represent entire understanding as to the subject matter hereof and shall supersede any prior correspondence exchanged understanding between the Parties in this regard.

2. SCOPE OF THE MoU

2.1 **Programme:** Under this project Star Health Insurance will collaborate with the College jointly to offer programs for enrolment of students in the Vocational/Elective course offered by College. The Star Health Insurance in consultation with the College will introduce the vocational/elective course for Health Insurance through Online Platforms/Offline classroom sessions at College premises, depending upon circumstances. Both parties undertake close co-operation so as to ensure major benefit to student community to enhance their knowledge and skills. The curriculum shall be devised by Star Health Insurance Training and to be approved by the College as per norms.



2.2 **Eligibility:** They should have completed 18 years of age at the time of joining the course. In view of online classes, those having uninterrupted access to internet facility shall be given priority.

2.3 **Hours of Coverage:** The duration of course would be for 35 hours.

2.4 **Financial Commitments:** The First Party shall bear the expenses of the Faculty/ development and publication of course materials / conducting the course as per regulatory norms. . Star Health Insurance Company has no objection in the College charging fee as per College norms from Students for enrolling in the vocational course in Health Insurance.

2.5 **Certificate:** The students after completion of the vocational course and on passing prescribed exam as applicable would be eligible for certification.

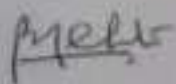
2.6 The First Party may consider providing self-employment opportunities to candidates successfully completing the certificate course subject to fulfilment of their eligibility under Regulations.

2.7 The Student who takes up this certificate course offered by the College after their successful completion of IC 38 exams shall take up appointment as Agent with Star Health Insurance ,if they so desire.

3. OBLIGATIONS OF THE PARTIES

Obligations of the College:

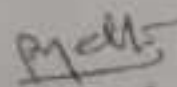
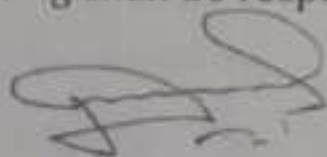
The College undertakes to:



- A. Identify the students interested/willing to participate in the Vocational/Elective Course on Health Insurance.
- B. Appoint focal points to coordinate with Star Health Insurance concerning all aspects of implementation of the course for its smooth functioning in College and constituent Colleges as applicable.
- C. Monitoring Attendance - College shall monitor the attendance of the students enrolled for the course and share the same with Star Health Insurance, as per prescribed frequency mutually agreed upon.
- D. To ensure no absenteeism or cancellation of sessions planned for the smooth conduct of the course.
- E. The College shall ensure that students should attend the examination conducted by Insurance Institute of India without fail.
- F. On being declared passed, distribute certificates to the students who have successfully completed the course.

Obligations of Star Health Insurance :

- A. Star Health Insurance Training shall be fully responsible for the preparation of the course curriculum and course design. Star Health Insurance Training shall be responsible for conducting the



health insurance course. Star Health Insurance Training shall conduct the course for a total period of 35 hours.

- B. The period in which it will be covered and the Number of sessions per week per day will be arrived at, as mutually agreed upon with the Second Party.
- C. Training will be conducted on Zoom online or Offline platform to start with.
- D. The course will be delivered in Hindi/Punjabi/English.
- E. The trainers would be provided by the Star Health Insurance .
- F. Printing of course completion certificate, under joint signatures using Star Health Insurance and College Logo/Emblem.

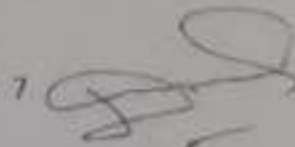
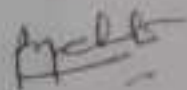
The above list is representative and not exhaustive.

4. SINGLE POINT OF CONTACT

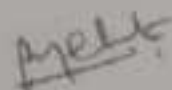
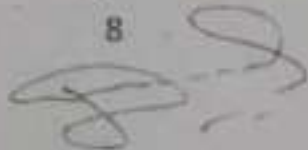
Each party shall provide the other party with single point of contact (SPOC) for each functional area for all inquiries regarding the implementation of this MoU/conduct of the course. Each party shall accept all inquiries from the other Party and provide timely and coordinated responses.

The First Party appoints Shri. Gaurav Dhokriya, Senior Manager, Pune, Star Health Insurance, as Course Director and SPOC, on its behalf.

5. CONFIDENTIALITY



Except as otherwise specified herein, each Party expressly undertakes to retain in confidence all information and know-how transmitted to it by the other Party in the course of the relationship governed by this MoU that the Disclosing Party identifies as being proprietary and/or confidential or that, by the nature of the circumstances surrounding the disclosure, sought in good faith to be treated as proprietary and/or confidential by the Receiving Party, including without limitation any information disclosed by insurer and will make no use of such information and know-how except under the terms and during the existence of this MoU. Each Party shall provide such confidential information to the other Party on trust. Both Parties shall treat the terms and conditions of this MoU as confidential; however, either Party may disclose such information in confidence to its immediate legal and financial consultants as required in the ordinary course of that Party's business. The Receiving Party shall take all such steps to prevent unauthorized access to the Disclosing Party's confidential information as it takes to protect its own confidential information. The Receiving Party shall not use the Disclosing Party's confidential information for any purposes other than in connection with performing its obligations or exercising its right under this MoU. However the parties to this MOU may disclose the confidential data if it is required to be disclosed pursuant to an applicable law, rule, regulation, government requirement or a court order. Upon the disclosing party's written request at any time or following the completion or termination of this MoU, the Receiving Party shall promptly return to the Disclosing party provide under or in connection with this MoU, including all copies, portions and summaries thereof. The Receiving Party should not disclose to third



party the confidential information provided by the Disclosing party for a further period of 3 years even after the completion of duration of the Course.

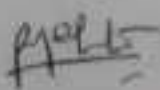
6. OWNERSHIP OF DATA

The ownership of Courseware and Data provided by the Star Health Insurance would rest with it. The data received by the College from Star Health Insurance shall, at all times, remain exclusive property of Star Health Insurance .

7. LIMITATION OF LIABILITY

The Star Health Insurance shall not be in any manner held liable for

- i) Discharging any financial commitments made by College.
- ii) Any suit on account of demands for infringement of copyright and other laws by the College which have no nexus with the object of the MoU being entered into.
- iii) The College shall ensure that all its software used as a platform of conducting classes is legally authorized. The Star Health Insurance shall not be responsible in any way for any liabilities arising out of use of pirated software.
- iv) Neither Party shall be liable to the other Party for any indirect, incidental, contingent, consequential, punitive, exemplary, special or similar damages, including but not limited to, loss of profits or loss of data, whether incurred as a result of negligence or otherwise.





irrespective of whether either Party has been advised of the possibility of the incurrence by the other Party of any such damages.

8. NOTICE

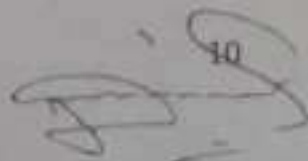
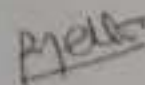
Unless otherwise provided herein, all notices or other communications under or in connection with this Agreement shall be given in writing and may be sent by personal delivery or electronic mail or post or courier or facsimile at the address mentioned in the recitals. Any such notice or other communication will be deemed to be effective if sent by personal delivery, when delivered, if sent by post, two days after being put in the post and if sent by courier, one day after being handed over to the courier, if sent by electronic mail, when the electronic mail leaves the email server of the sender and if sent by facsimile, when sent to the correct facsimile number (on receipt of a confirmation).

9. COMPLIANCE WITH LAWS AND REGULATIONS

Each Party is obligated to comply with relevant laws and regulations applicable to it.

10. PUBLICITY

The parties to this agreement agree that they shall not use the Logo, trademarks, trade name or other proprietary makes of the other party in any advertising, press releases without prior written approval of the other party.

A handwritten signature in black ink, appearing to be 'D. S.', with a circled '10' written above it.A handwritten signature in black ink, appearing to be 'Ayala'.

11. INDEMNITY

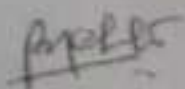
Either party shall indemnify each other and undertake to hold harmless of the other Party from and against any damages, liabilities, expenses and disbursements / any legal proceedings initiated in respect of or relating to his MoU.

12. SEVERABILITY

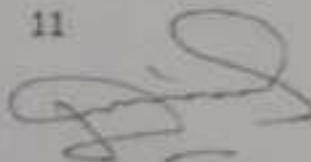
In case of any provision of the MOU be declared illegal, unenforceable in law the parties hereto will cooperate in all ways open to them to obtain substantially the same result as may be possible including taking appropriate steps to amend, modify or alter this MoU if necessary.

13. TERM & TERMINATION

13.1 The terms of this MoU shall commence on the effective date of signing and will be valid for a period of one year on mutually agreed terms, during which period the parties will take effective steps for the implementation of this MoU.



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13.2 Either party may terminate this MoU by giving 30 days' notice period in writing. Notwithstanding such termination, all the batches of students already admitted into the Certificate Course during the currency of this MOU, each Party is bound to perform their respective obligations as enumerated under this MoU.

14. AMENDMENT TO THE AGREEMENT

During the tenure of MoU in operation, circumstances may arise requiring for alteration or modifications which can be done after mutual discussion and agreed upon in writing by the parties.

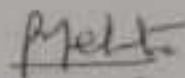
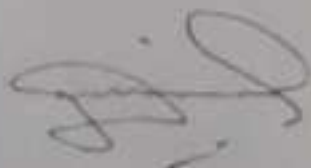
15. FORCE MAJEURE

It is expressly agreed that neither Party shall be liable for any default, delay or lapse occurring due to reasons of Force Majeure which includes acts of God or any other events beyond the reasonable control of Parties war, strike, theft, tempest, sabotage, fire, floods and droughts; wars, riots, insurrection, acts of the public enemy, terrorism ("Force Majeure Event"); provided, however, that in the event a Force Majeure Event persists for Thirty (30) days or more, either Party shall have the right, but not the obligation, to terminate this Agreement.

16. DISPUTE RESOLUTION

16.1. **Governing Laws:** This Agreement shall be governed by and construed in accordance with laws in India.

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16.2. **Dispute Resolution:** Any dispute arising between the Parties in connection with this Agreement shall at first instance be resolved amicably between the Parties through mutual discussions failing which each Party hereby agrees to resolve the dispute by referring to the sole Arbitrator appointed by mutual agreement. The Arbitration proceedings will be conducted in accordance with Arbitration and Conciliation Act, 1996. The seat of Arbitration will be at Chennai and cost will be shared by the parties.

16.3 **Jurisdiction:** The courts located in Chennai will have exclusive jurisdiction.

For Star Health Insurance
Research, Ahmednagar

For Institute of Management Studies Career Development and



Mr. Vikrant Kaigaonkar
Assist. Zonal Manager , Pune Zone



Dr. MEHERNOSH MEHTA
Director, IMSCDR

(AUTHORISED SIGNATORY)

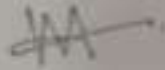
(AUTHORISED SIGNATORY)

Mr. Vikrant Kaigaonkar	Dr. MEHERNOSH MEHTA
Wahi Heights, Laltaki , Sarjapura Road, Ahmednagar . 414001	IMS Campus ,Station road Ahmednagar.414001
Mobile #: 9325100678	Contact No. #: 0241- 2346532
E-mail:vikrant.k@starhealth.in	E-mail:imscdr81@gmail.com

Witness 1: Suresh Khanna



Witness 2: Gaurav Dhokriya



SH69542

CALYXPOD

Memorandum of Understanding

#Digital-India | #Skill-India | #MakeinIndia

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Dated: 28 August 2022

BPHE Societys Institute of Management Studies Career Development & Research

Thank you for your interest in using CALYXPOD, a product designed & provided by CALYXPOD Talent Solutions (Pvt.) Ltd.

Attached is the Memorandum of Understanding (MoU) for your kind reference. We are available to answer any requests you may have either on the various features of CALYXPOD or related to the MoU.

We at CALYXPOD are committed towards providing a forward looking and a best in class solution to enable continuous growth of your esteemed institution. We look forward towards a perennial successful relationship with your esteemed institute.

Sincerely,


BY CALYXPOD TALENT SOLUTIONS PVT. LTD.

Rishi Gupta
Director
Calyxpod Talent Solutions Pvt Ltd

Mr. Rishu Gupta

Director

M: +91-9811283792

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MEMORANDUM OF UNDERSTANDING

THIS MEMORANDUM OF UNDERSTANDING (this "MoU"), is made on the 29th day of April, 2022 between CALYXPOD Talent Solutions Pvt. Ltd, having its office at 8861, Phase 5, Unfyog Vihar, Gurugram, Haryana - 122016, INDIA (hereinafter referred to as "CALYXPOD") and BPHE Society's Institute of Management Studies Career Development & Research having its location IMS Campus Station Road Near Chandni Chowk, Ahmednagar.

Maharashtra 414001

RECITALS

CALYXPOD and Institution are hereinafter collectively referred to as the "Parties" and individually referred to as the "Party". Each Party in this agreement has the legal authority and capacity to enter into this agreement.

WHEREAS CALYXPOD is providing its product CALYXPOD for use by the Institution for their convenience and as a tool to help them perform their job in a more efficient manner.

WHEREAS the Institution desires to engage with CALYXPOD to use its product CALYXPOD.

NOW, THEREFORE, for and in consideration of the mutual covenants and obligations by the parties hereto, the receipt and sufficiency of which both parties hereby acknowledge, it is agreed as follows:

AGREEMENT

1. SCOPE of CALYXPOD

CALYXPOD will provide its product CALYXPOD over the internet. CALYXPOD will be offering the following features for use by the Institution for their convenience and as a tool to help them perform their job more effectively:

- 1.1 Institution will be provided its own Community on CALYXPOD with a URL like <https://Community.Calyxpod.Com>.
- 1.2 Institution will be able to update its contact details & logo.
- 1.3 Institution will be able to define and manage any number of courses or degrees that it offers to the students.
- 1.4 Institution will be able to add any new team member to its Community on CALYXPOD or suspend any team member from its Community on CALYXPOD. Institution will also be able to manage the permissions and roles of each individual team member on its own.
- 1.5 Institution will be able to define and manage up to twenty (20) departments on CALYXPOD for managing their placement activities across different courses offered by it. Institution will be able to associate any number of courses or degrees with each of the departments.
- 1.6 Institution will be able to add and manage up to twenty-five (25) active members in each department defined by it.
- 1.7 Each Department team member as per the role & permission assigned to it, as defined by CALYXPOD, will be able to add and manage students belonging to various courses linked to the Department.

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- 1.8 Department team member as per the role & permission assigned to it, as defined by CALYXPOD, will be able to invite Students to CALYXPOD.
- 1.9 Institution, as defined by CALYXPOD, will be able to decide if the students can update their academic details by themselves or only the Department team members must be allowed to update the academic details of various students.
- 1.10 Department Team Members as per the role & permission assigned to them, as defined by CALYXPOD, will be able to download an Excel of the various students being taken care of by it.
- 1.11 Department Team Members as per the role & permission assigned to them, as defined by CALYXPOD, will be able to view and download various resumes submitted by the student.
- 1.12 Department Team Members as per the role & permission assigned to them, as defined by CALYXPOD, will be able to define and manage various placement events being organized by them for the students.
- 1.13 Department Team Members as per the role & permission assigned to them, as defined by CALYXPOD, will be able to mark which students are eligible for a placement event.
- 1.14 Department Team Members as per the role & permission assigned to them, as defined by CALYXPOD, will be able to define the registration dates for the various placement events being organized by them.
- 1.15 Department Team Members as per the role & permission assigned to them, as defined by CALYXPOD, will be able to view / download the following lists of students:
 1. Students who are eligible for a placement event.
 2. Students who have registered for the placement event.
 3. Students whose applications have been approved for being sent to the Company.
 4. Students whose applications have been shortlisted by the Company for appearing in the placement event.
 5. Students who have been selected for offers by the company in the placement event.
- 1.16 Department Team Members as per the role & permission assigned to them, as defined by CALYXPOD, will be able to view the list of all the Placement Events being organized for a batch.
- 1.17 Department Team Members as per the role & permission assigned to them, as defined by CALYXPOD, will be able to view the list and the details of all the offers made to the students of a batch.
- 1.18 Department Team Members and the Students will be able to update their individual passwords.
- 1.19 Individual students will be able to edit / update the following details in their profile and generate their Resumes.
 1. Personal Details (excluding the Name, Course, Roll Number)
 2. Contact Details (excluding the Primary Email Address)
 3. Academic Details (College Academics if Permitted by the Department settings as decided by the Department Head)
 4. Project Details
 5. Professional Experience Details
 6. Seminar / Training Details
 7. Research / White Paper Details
 8. Achievements, Extra Curricular Activities, Personal interests / Hobbies.
 9. References

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- 1.20 Department Heads can decide if they would like to make it mandatory for students to seek approval on their resume content before they can submit the resume at the time of registering for a Placement event or if the students can directly submit the newly generated resumes without seeking approval from the Department.
- 1.21 Students will be able to view the various placement event opportunities for which they are eligible.
- 1.22 Students will be able to register for the Opportunities they are eligible for. Student can do so only within the period the Department has opened the Registration. Department will be allowed to change the dates of Registration as per their requirements.
- 1.23 Students must be able to see the details of the Job / Internship offer received by them.
- 1.24 Notifications will be generated on CALYXPOD to keep students informed of the various placement events schedule being organized by the Department. These Notifications will be based on the details provided by the Department Team Members.

2. SUBSCRIPTION PACKAGES

CALYXPOD will provide **CALYXPOD** for use by the **Institution**. All students graduating in one calendar year are termed together as a single Batch. These students may belong to any course and the graduating month (in one calendar year) of each course may be different from the other. **The Core package of platform (Forums, Placements & Messages) shall be provided for free for three academic year (2022-23, 2023-24 batch) only.**

- Note: The Core Placement Platform Package can be used at No Cost till 30th June 2023 by the institute and the free usage shall be extended for one more academic year based on the complete usage of the core platform features in the initial first year from the date of signing of MoU.

CALYXPOD will also permit the **Institution** to be able to add & invite its per-final year students and manage their internship opportunities without any cost to the **Institution**.

CALYXPOD commits to let the **Institution** use **CALYXPOD** as per the package chosen by the **Institution** and an agreement shall be signed between both the parties on mutual agreement.

CALYXPOD will provide a capability to the **Institution** to send SMS Notifications to Students via **CALYXPOD**. However, the same will be chargeable based on the number of SMS Notifications sent by the **Institution**. The cost for SMS Notifications can be shared if required.

3. DATA SECURITY

As per this agreement all the details collected from the students and all data stored and retained in **CALYXPOD** shall not be misused, distributed, and sold by **CALYXPOD** to any third party for commercial purposes. That **CALYXPOD** undertakes and ensures that it shall take all optimum steps and shall guarantee to its best capacity and capabilities to provide security and protect the information stored on **CALYXPOD** in accordance to all prevalent and established internet protocols.

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Below are the few steps we take to ensure the Data Security:

1. **HTTPS Connection:** The URL is Secure.
2. **Team Management / Access Control System:** No user can misuse the system.
3. **Complete Admin Rights:** No Other Party Involvement
4. **History Trail:** All activity of various Actions and Downloads are captured.
5. Deployed on one of the **best Secure Cloud Environments** in the World.
6. Data shall not be distributed or sold by CALYXPOD to any third party for commercial reasons.

4. TERM, TERMINATION and REVIEW

This Agreement is valid from the Effective Date (date of signing of the agreement) outlined herein and is valid for two year from the date of signing of the agreement.

This Agreement will be reviewed once the deadline has expired and may be continued by mutual consent of both parties.

The Institution may choose to end this agreement at their will at any date before the expiry of the agreement period. CALYXPOD on receiving a notification from the Institution for ending the contract will disable the Institution's Community on CALYXPOD.

5. DISPUTE RESOLUTION: ARBITRATION CLAUSE

Every dispute, difference, or question which may at any time arise between the parties, touching or arising out of or in respect of this agreement or the subject matter thereof shall be referred to the sole arbitrator appointed by both the parties and in the event of any failure to commence or to continue arbitration by the arbitrator for any reasons whatsoever, the new arbitrator shall be appointed.

The arbitration shall be governed by the applicable Indian Laws. The seat of arbitration shall be in Meerut, India.

MISCELLANEOUS:

The Parties agree to attempt in good faith to resolve any dispute or disagreement of any kind whatsoever between or among them in connection with or arising out of this agreement, including any question regarding its existence, validity or termination ("Dispute") expediently and amicably to achieve timely and full performance of the term of this agreement.

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- b) All claims regarding this Agreement are governed by and construed in accordance with the laws of Delhi state and Central government of India applicable to contracts wholly made and performed in such jurisdiction, except for any choice or conflict of law principles and must be litigated in Delhi state jurisdiction only.
- c) This Agreement binds and inures to the benefit of the parties' successors and assignees. This Agreement is not assignable, delegable, sub-licensable, or otherwise transferable by the Institution in whole or in part without the prior consent of CALYXPOD. Any transfer, assignment, delegation or sublicense by Institution done otherwise without consent is invalid.

IN WITNESS WHEREOF the Parties hereto have entered into this Agreement the day and year herein above written.

Signed and Delivered by The Authorized Representative of Parties to this Agreement:

For and on behalf of

for and on behalf of

**CALYXPOD Talent Solutions Pvt. Ltd.
& Research**

**BPHE Society's Institute of Management Studies Career Development
& Research**

Gurgaon

CALYXPOD TALENT SOLUTIONS PVT. LTD.

Rishu Gupta
Director
Calyxpod Talent Solutions Pvt Ltd

Mehta

Mr. Rishu Gupta
(Authorized Signatory)



Dr. M. B. Mehta
(Director)

(The validity of the Memorandum of Understanding and the feature details are valid until further revisions)

Memorandum of Understanding

BETWEEN

The MoU is made and entered between Institute of Management Studies, Career Development and Research (IMSCDR), Ahmednagar 414 001 through its Director Dr. M. B. Mehta hereafter known as IMS, Ahmednagar

AND

Exide Industries Ltd., Plot No. E 5, MIDC, Ahmednagar, 414 111 through it's Head-Plant HR Dr. Basavraj Bakali.

Both the parties have mutually decided to have a Memorandum of Understanding as under:-

1) Exide Industries Ltd. would like to take students of IMS, Ahmednagar MBA in HR, Finance, Operations & Supply Chain management as Interns for 2 Months duration.

2) Exide Industries Ltd. would like to give practical problem-solving experience to IMS, Ahmednagar students by way of Industrial Projects:

There are two types of projects:-

a) Providing solutions for defined problems.

b) To define the problems which are unknown. For the Best solution given and / or best problem defined within 15 days Exide Industries Ltd. will recognize the student with Certificate of Recognition and a cash prize.

3) Exide Industries Ltd. would like to invite Teaching Faculty of IMS, Ahmednagar at their factory to share theoretical knowledge by way of basics of respective stream of education which will help Exide Industries Ltd. employees to seek refresher training on the subjects they are working in.

4) Exide Industries Ltd. would like to send their seasoned employees working at senior level to IMS, Ahmednagar as Guest Lecturer to share industry experience and to make the students industry ready.

5) Exide Industries Ltd. would also invite IMS, Ahmednagar students to come and visit their facility (Industrial Visits) to explore practical industrial knowledge and see the overall manufacturing process through a industrial visit.

6) IMS, Ahmednagar would like to send their Faculty members to visit Exide Industries Ltd. Manufacturing plant for 3 - 5 days to get Industry exposure and current trends in various functional areas.

This MoU is made at Ahmednagar on 22nd day of June month of 2023.

Signed by,

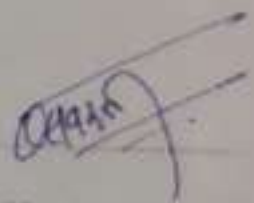


1 Dr. M.B.Mehta


DIRECTOR
Institute of Management Studies
Career Development and Research
AHMEDNAGAR
IMS, Ahmednagar



2. Dr. Basavraj Bakali


(Head - Plant HR),

Exide Industries Ltd. MIDC, Ahmednagar

MEMORANDUM OF UNDERSTANDING

For MBA Final year students Internship programme

BETWEEN

Institute of Management Studies, Career Development and Research (IMSCDR),
Ahmednagar 414 001

AND

Office of the Hon. District Collector and District Magistrate, Ahmednagar 414 001

AND

District Skill Development, Employment and Entrepreneurship Guidance Center,
Ahmednagar

MEMORANDUM OF UNDERSTANDING

BETWEEN

1) Dr. M. B. Mehta, Director, Institute of Management Studies, Career Development and Research (IMSCDR), Ahmednagar 414 001 through its hereafter known as IMS, Ahmednagar

And

1) Hon. Shri Siddharam Salimath , IAS, District Collector and District Magistrate, Ahmednagar 414001 Government of India

And

2) Shri. Nishant Suryawanshi, Assistant Commissioner, District Skill Development, Employment and Entrepreneurship Guidance Center, Ahmednagar

WHEREAS, IMS Ahmednagar has received 'AICTE.' New Delhi and S.P. Pune University, under the courses

- Master of Business Administration (Marketing, Finance & HR)

WHEREAS, practical training / Internship is part of the syllabus for completion of the degree.

AND WHEREAS, the Internship Service Provider is in professional business related to the above courses

Both the parties have mutually decided to have a Memorandum of Understanding as under:-

1) Terms :

- This MoU shall become effective as of the date of its execution and shall continue in the effect of its period for 60 days from the date of execution.
- IMS, Ahmednagar will provide a list of interested students with all the required details to the internship service provider.
- The internship service provider may conduct a interview or otherwise and select the students for the internship at their business location.
- The internship service provider will not be obliged or required to select any students unless the internship service provider is satisfied with the students ability to complete the internship.
- The internship service provider will be required to pay remuneration/ stipend of ₹ 5000/student/month.(including transportation/ other allowances)
- The internship service provider will ensure that the students selected complete their internship with regular attendance. The internship service provider will be required to give a certificate of completion of internship to the students who complete the internship training.

- It is clearly understood that the internship service provider is not obliged to employ any student.
- IMS, Ahmednagar will ensure that the students selected for internship regularly and punctually carry out the internship at the business location of the internship service provider.
- The MoU may be modified on mutual terms by both the parties.

2) Termination

- This MoU shall be terminated by either party after serving 7 days' notice upon other party in case of breach of any terms and conditions of the MoU

3) Scope of work

- Data collection of successful Alumni student entrepreneurs in the district.
- Collection of information from other departments for preparing the District Strategic Plan
- Conducting Industry Skill Mapping Survey
- Collection of information about the startup ecosystem and conducting a survey in the district, promoting candidates participation in startup programs, organizing boot-camps in the district and organizing district level competition.
- Assistance in employment generation program.
- Assisting in job fairs
- Collection of information for preparation of District Skill Development Plan (DSDP).
- Collection of information for preparation of District Export Plan

This MoU is made at Ahmednagar on -

1. [Signature]
Shri. Siddharam Salimath
Hon. District Collector,
Ahmednagar

2. [Signature] 07/09/19
Shri. N.N. Suryawanshi
Assistant Commissioner
DSDE&EGC, Ahmednagar

Signed by, .

[Signature]
Dr. M. B. Mehta, Director
IMS, Ahmednagar

Witnesses: 1) [Signature] Machhindra Ukirde

2) [Signature] A. R. Chavan



**Memorandum of
Understanding
Between
Veterans India
and
IMSCD&R
Ahmednagar**





Date :12/06/2023

This MEMORANDUM OF UNDERSTANDING ("MOU") is entered on 12 June Day of the Year 2023 between: Veterans India organization registered under Indian Trust Act, 1882 having its registered office at D-253, Madhu Vihar Near, Sector-3, Dwarka, New Delhi-110059. And Corporate Office Plot-C -713 B, First Floor, Sector-7 (Market), Dwarka, New Delhi-110077, India, of the FIRST PARTY,

AND

BPHE Society's Institute Of Management Studies ,Career Development and Research . Station Road, Ahmednagar.

WHEREAS Veterans India is a National apolitical patriotic non-profitable organization of Veterans from all fields led by an Ex-Servicemen (which includes Gallantry Awardees, Martyr's families, Disabled Soldiers, Ex-Servicemen and their families) to inculcate patriotism, nationalism and integrity among citizens of the Nation especially youth and students.

Whereas BPHE Society's IMSCD&R is affiliated to Savitribai Phule Pune University with NAAC A+ grade . IMSCD&R runs courses of MBA, MCA and B.Voc under its umbrella

AND WHEREAS the parties, through professional interactions and collaboration seek to bring patriotism, nationalism and integrity in students of higher education Institutions (HEIs) of India by merging veterans experience and guidance through higher education activities, both enter into this agreement to establish a strategic partnership in the areas given in more details in the succeeding paragraphs.

Preamble and Objectives

The objective of this MOU defines standards for the overall development of UG and PG students by bringing a Military touch that enables the youth to grow in all three dimensions (Mansa, Vacha and Karmana).

Strategic Collaboration (Objectives, Scope & Outcome)

The Veterans India and (Name of College) under this MOU, shall collaborate towards:





1. Bringing nationalism and patriotism in higher education Institutions (HEIs)/Universities through activities based on veterans India themes and sharing experiences of Ex-Servicemen.
2. Personality development and Strategy building practices within higher education Institutions / Universities by involving local Veterans within higher education Institutions/ University vicinity.
3. Targeted preparation for SSB/CDS and other military examinations and interviews.
4. Modernizing NCC culture in higher education Institutions/ University vicinity by quick adoption model.
5. Connecting youth with veterans to make 2nd innings of veterans a better place full of knowledge and joy.
6. Adoption of Must Train method [Strategy and Tactics] for self-defense and national security.
7. Working together for the welfare of Gallantry Awardees, Martyr's families, Disabled Soldiers, Ex-Servicemen and their families.
8. Weekly/Monthly Activities to bring veterans from India and retired Military personnel into Induction level programs in higher education Institutions/Universities.
9. Monetary Compensation to Veterans for sessions they attend as speakers or expert to share their experience post-retirement.
10. All Sports/ physical fitness activities are to be conducted in collaboration with the Veterans India Youth Wing to meet the objective of the FIT India movement launched by the Honourable Prime Minister.
11. The college / Institute/ University shall provide premises in their campus free of cost and available manpower to Veterans India for patriotic activities as and when required besides above mention activities.
12. Facilitation of appropriate internship opportunities to the students in all applicable aspects of the organization including management and technology sectors in their Wings.





Definitive Agreement



Any cost associated with the execution of the objectives of this MOU, if any, shall be mutually discussed and agreed to between the parties in a definitive agreement, before carrying out the activity.

Tenure and Termination

This MOU is valid for five (5) years initially and will be deemed renewed for three years unless terminated otherwise.

This MOU shall commence as set forth above and remain in effect through the end of the term unless:

- a. Otherwise superseded by another agreement between the parties.
- b. The parties mutually agree to terminate this MOU.
- c. Either party gives the other 90 days' written notice of their intent to terminate this MOU.
- d. A breaching party has failed to cure a material breach of this MOU within 30 days following written notice of that breach given by the non-breaching party.

Each party is an independent contractor and no provision of this MOU grants either party any express or implied right or authority to assume or create any obligations or responsibility on behalf of or in the name of the other party or bind the other party in any manner or thing whatsoever.

Neither party shall assign or transfer the privileges and obligations under this MOU without the prior written consent of the other party.

The law of the Republic of India shall govern this MOU. Any dispute between the





parties arising in connection with the performance of this MOU shall be resolved amicably between the parties through a process of negotiation before the use of any judicial remedy before the appropriate forum. Both parties irrevocably submit to the exclusive jurisdiction of the Courts at New Delhi, for any action or proceeding.

Any changes to the MOU are to be mutually agreed to by Veterans India and the IMS & CDR Ahmednagar and executed in writing.

This MOU may be executed in one or more counterparts, each of which will be deemed to be an original of this MOU and all of which, when taken together, will be deemed to constitute the same agreement. A signed copy of this MOU delivered by facsimile, e-mail or other means of electronic transmission shall be deemed to have the same legal effect as delivery of the original signed agreement.

IN WITNESS WHEREOF, the parties hereto have executed this MOU on this 12th day of June 2023 at New Delhi.

For and on behalf of
Institute Of Management Studies,
Career Development and Research

.....
pratik

Head of Institution
Ahmednagar
Maharashtra, 414001
DIRECTOR



For and behalf of
Veterans India

.....
B K Mishra

Dr. B K Mishra
National President, Veterans India
Dwarka New Delhi 110059

Institute of Management Studies
Career Development and Research
AHMEDNAGAR

.....
Suresh Khanna
.....
(Prof. Suresh Khanna)

.....
Prasad Zaware

WITNESSES:

.....
Komal Yadav
.....
(KOMAL YADAV)

.....
Abhimanyu
.....
(ABHIMANYU)

charges, taxes etc with respect to Facilities provided to TCS and shall be liable to pay any such applicable fees, charges, taxes etc during the term of this Agreement. LISP shall indemnify, defend and hold harmless TCS and the Customer from and against any and all liabilities, damages, claims, fines, penalties, and expenses of whatever nature arising or resulting from breach of the aforesaid warranties or from the violation of any laws, rules, regulations or statutory requirements.

8. Limitation of Liability: TCS shall not be liable to the LISP for any special, indirect, incidental, consequential (including loss of revenue and/or profit, exemplary or punitive damages, whether in contract, tort or otherwise) or law, even if TCS has been advised of the possibility of such damages. The total cumulative liability of TCS under this Agreement shall not exceed in aggregate the amount paid by TCS to the LISP under the Agreement.

7. Confidential Information: Each Party receiving the Confidential Information (the "Receiving Party") acknowledges and agrees to maintain the confidentiality of Confidential Information provided by the other Party (the "Disclosing Party") hereunder. The Receiving Party shall not disclose or disseminate the Disclosing Party's Confidential Information to any person other than those employees, agents, contractors, subcontractors and business of the Receiving Party, or its affiliates, who have a need to know it in order to assist the Receiving Party in performing its obligations, or to permit the Receiving Party to exercise its rights under the Agreement. The provisions of this Clause with respect to Confidential Information shall not apply to the extent that such Confidential Information is: (a) already known to the Receiving Party free of any restriction at the time it is obtained from the Disclosing Party; (b) subsequently learned from an independent third party free of any restriction and without breach of this provision; (c) is or becomes publicly available through no wrongful act of the Receiving Party without reference to or use of any Confidential Information of the Disclosing Party; or (d) is required to be disclosed pursuant to an applicable law, rule, regulation, government requirement or court order, or the rules of any stock exchange. Upon the Disclosing Party's written request at any time, or following the completion or termination of this Agreement, the Receiving Party shall promptly return to the Disclosing Party, or destroy, all Confidential Information of the Disclosing Party provided under or in connection with this Agreement, including all copies, portions, and summaries thereof.

8. Intellectual Property Rights: LISP agrees that TCS Application System, deliverables and work products created or developed by TCS or its employees, representatives etc. using TCS Application System and/or Facilities under the Agreement, together with any associated copyright and other intellectual property rights, shall be the sole and exclusive property of TCS. TCS is allowed to use the name and address of the LISP which may be necessary to render the Services to its Customers.

9. Termination: (10.1) **Termination for Convenience by TCS:** TCS is entitled to terminate this Agreement by giving fifteen (15) days prior written notice to the LISP. It is acknowledged and agreed between the Parties that LISP does not have right to terminate this Agreement for convenience. In the event if LISP terminates this agreement for convenience, the same shall be construed as material breach of this Agreement and TCS shall have the right to claim appropriate damages under the Law and this contract.

(10.2) **Termination for Material Breach:** Either Party may terminate this Agreement immediately by a written notice to the other Party in the event of a material breach which is not cured within thirty days of the receipt of the said notice period. Failure of LISP to abide by the Service Levels and denial of access by LISP to TCS on the Facilities shall be treated as material breach and the Agreement shall immediately be terminated by TCS.

(10.3) **Effect of Termination:** Either party shall return to other party any of other party's confidential and proprietary information and material in its possession. LISP agrees that in the event of expiry or termination of this Agreement for any reason, any accepted and unexecuted Work Order shall be executed by the LISP and all the obligations under such Work Order shall be performed by the LISP.

10. Miscellaneous: (11.1) **Independent Contractor and Assignment:** LISP shall not assign or transfer its Agreement or any obligations hereunder to any third party, without the prior written consent of TCS.

(11.2) **Change Request:** Any changes to this Agreement shall be in the form of change order ("Change Request") as attached in Schedule 4 and shall be signed by both Parties.

(11.3) **Governing Law, Dispute Resolution and Jurisdiction:** This Agreement shall be governed by and interpreted in accordance with the laws of India. All disputes arising between the Parties, out of this Agreement shall be referred for arbitration to a sole Arbitrator to be mutually agreed upon and proceedings shall be governed by the Arbitration and Conciliation Act 1996. The venue and seat of arbitration shall be Mumbai. Subject to arbitration, the courts in Mumbai shall have exclusive jurisdiction.

(11.4) **Entire Agreement:** This Agreement sets forth the entire understanding of the Parties and supersedes all prior agreements and understandings between the Parties, with respect to the subject matter hereof.

(11.5) **Notice:** Any notice in connection with this Agreement shall be in writing in English and delivered by hand, facsimile, email (as specified in the Work Order) registered post or courier of international origin to the address mentioned in the introduction clause or any other address, as may be intimated to each other in writing by the Parties.

IN WITNESS WHEREOF, the Parties hereto have caused this Agreement to be executed by their duly authorized representatives

Institute of Management Studies Career Development
And Research, Ahmednagar

By: 

Name: M. N. S. Moha

Title: Director

TATA Consultancy Services Ltd.

By: 

Name: M. Venkatesh Hariharan

Title: Global Head - TCS/CRM



**SCHEDULE 3
TERMS OF AGREEMENT**

LSP Name	Invoking Entry	Registered office address	Details of contact person	Location Name
Institute of Management Studies Career Development And Research, Ahmednagar	BPHE'S IMSCOR VA/PA	IMR Campus, C.S.M.D Station Road, Ahmednagar Ahmednagar, Maharashtra, India-430001	Mr. Mahesh Polder HOD maheshpolder@gmail.com 9422727198	Ahmednagar

Contract Term	Effective Date
3 years from Effective Date	12-04-2015



SCHEDULE 2

1. Facilities: Facilities shall be inclusive but not limited to the following listed:

a. General Facilities:

- i. Furnished IT lab with furniture,
- ii. Air-conditioned server & UPS room
- iii. First Aid
- iv. Fire Extinguishers
- v. Drinking water
- vi. Canteen
- vii. Rest Rooms and Toilets
- viii. Housekeeping staff (including but not limited to Sweepers, Floor, Security Guards, Electricians, Lab Technicians, etc.)

b. Diesel Generator Facilities:

- i. Dedicated Diesel Generator (DG) supply to the Facilities of a standard make which is supported by valid AMC and service certificate at all times

c. Assessment Support:

- i. As per TCS requirement, LISP will arrange for required assessment support, by designating personnel in the role of Administrator, Investigators, Lab technicians, Security Guards, etc. as derived and determined by TCS. TCS and its Authorized Personnel shall validate and pay for such investigation/ supervision services as per rates specified in point 3 (c) of Schedule 2. The LISP shall share the details of such personnel providing the investigations/ supervision services with TCS and its Authorized Personnel as and when required.

ii. LISP will provide furnished IT lab with furniture, air-conditioned server room & UPS room, dedicated DG supply.

2. LISP Hardware:

Based on requirements of TCS, as per Work Order (as per 5 (a) below), including but not limited to the following as applicable:

- a. Computer Nodes (Per Node Contracted and Used Per Session)
- b. LAN Facility
- c. Surveillance Camera facility to record a session based on TCS requirement
- d. Recording media (CD/ DVD)
- e. Webcam for registration based on TCS requirement
- f. Internet Connectivity (with or least broadband connectivity)
- g. Laser / Ink Jet Printer (Per Unit)
- h. Printer with printing paper
- i. UPS
- j. Generator back Up

3. Fees:

- a. TCS shall pay Fees only for LISP Hardware for nodes as specified in the Work Order
- b. The rate per node shall be determined basis "Category" as specified in Work Order. Various Categories are listed below:

Category	Number of Shifts	Personnel and Miscellaneous Cost	Rate per Node- LISP Hardware
C1	One Shift	Excluded	40
C2	Two Shift	Included	120
C3	Three Shift	Included	150
C4	Four Shift	Included	165



M. S. K.

c. During Usage Period for personnel engaged and if the cost of the same is not included as per above defined rates then LISP shall be entitled to charge TCS for actual number of personnel engaged at the following agreed rates:

Sr. No.	Personnel Description	Single Shift Price
1	Test Center Administrator	RS. 750 per shift
2	IT Managers	RS. 700 per shift
3	IT Assistants	RS. 400 per shift
4	Invigilators	RS. 300 per shift
5	Support	RS. 300 per shift

d. Other Reimbursements: Basis of actual utilization LISP is entitled to charge TCS for reimbursements of expenses on actual spend as defined below:

#	Description	Price
1	Surveillance Camera facility to record a session	Rs. 10 per node per day
2	Print Per Sheet	Rs. 1 per sheet

e. Diesel Generator Cost: Basis of actual utilization LISP will charge TCS for reimbursement of diesel expenses for the proportionate DG usage (i.e. period utilized, load shared, etc.) at rates specified below:

Sr. No.	Description	Rate
1	Diesel Cost	Rs. 800 per hour

4. Miscellaneous:

- TCS will raise a Work order whenever TCS wants to use LISP hardware and LISP shall raise invoice after the Usage Period. LISP shall attach a copy of the Work Order and supporting documents along with the invoice. TCS shall verify the invoice and pay a validated invoice within thirty (30) days from the date of receipt of original hard copy of the invoice on best effort basis.

SCHEDULE - 3 SERVICE LEVEL CREDITS

- LISP shall provide confirmation of order within 24 hours of receiving Work Order from TCS personnel
- LISP shall ensure that the details of personnel providing invigilation/supervision service are shared with TCS personnel 10 days prior to the period specified in Work Order
- LISP shall ensure that the invoices are dispatched immediately after completion of the project as stated in Work Order.



SCHEDULE 4
CHANGE REQUEST

No change to any Scope of Services shall be binding on the Parties unless the Change Request to the Facilities Agreement dated _____ (Facilities Agreement) has been signed by authorized representatives of each party.

Change Request
No.: _____

Date Initiated: _____ Initiated by: _____

The following changes to the schedules to the Facilities Agreement are hereby approved by both the parties.

Description of Change:

Following are the changes/additions agreed to:

- a) Schedule 1
- b) Schedule 2
- c) Schedule 4

Approved

Tata Consultancy Services Limited

Authorized Signatory

Date

LSP

Authorized Signatory

Date



Memorandum of Understanding

BETWEEN

The MoU is made and entered between Institute of Management Studies, Career Development and Research (IMSCDR), Ahmednagar 414 001 through its Director Dr. M. B. Mehta hereafter known as IMS, Ahmednagar

AND

Shri Pooja International Agency, Ahmednagar 414 001 through its Director Mr. Nilesh Vaikar hereafter known as Internship Service Provider

WHEREAS, IMS Ahmednagar has received 'AICTE ' New Delhi and S.P. Pune University, approval to start and conduct the undergraduate degree courses of-

1. Bachelor of Vocation (Travel and Tourism),
2. Bachelor of Vocation (Banking financial Services and Insurance)

AND WHEREAS practical training/ internship is part of the syllabus for completion of the degree.

AND WHEREAS the Internship Service Provider is in professional business related to the above vocation.

Both the parties have mutually decided to have a Memorandum of Understanding as under -

1. IMS, Ahmednagar will provide a list of interested students with all the required details to the Internship Service Provider.
2. The Internship Service Provider may conduct a interview or otherwise and select the students for the internship at their business location.
3. The Internship Service Provider will not be obliged or required to select any students unless the Internship Service Provider is satisfied with the students ability to complete the internship.

4. The Internship Service Provider will not be required to make any payment or remuneration to the students. However, it may mutually decide to provide some travel honorarium to the student as per their policy, but it is not compulsory.
5. The Internship Service Provider will ensure that the students selected complete their internship with regular attendance. The Internship Service Provider will be required to give a certificate of completion of internship to the students who complete the internship training.
6. It is clearly understood that the Internship Service Provider is not obliged to employ any student but may employ eligible students as per their hiring policy and as per their business requirement.
7. IMS, Ahmednagar will ensure that the students selected for internship regularly and punctually carry out the internship at the business location of the Internship Service Provider.
8. The MoU may be modified on mutual terms by both the parties.
9. This MoU can be terminated by either side giving a notice of 60 days.

This MoU is made at Ahmednagar on **23rd August 2021**.



Signed by,

1 Dr. M.B.Mehta-

(Director)

IMS, Ahmednagar



2. Mr. Nilesh Vaikar-

(Director)

Shri Pooja International Agency, Ahmednagar

TIN/ GST No. _____



TCS iON Proposal

for TCS NQT

submitted to

Institute of Management Studies, Ahmednagar



Overview:

TCS iON, the strategic unit of TCS (Tata Consultancy Services). TCS iON is providing a gateway to every students' future. It gives access to one single, standardized, high quality benchmark test to showcase their competency to top recruiters, while at the same time, enables many job opportunities across all education streams.

Pre-certification is done in the areas of cognitive ability, psychometric profile, industry awareness, and expertise in subject areas relevant to the industry. These tests are conducted every quarter so that students can showcase their cognitive skills for job readiness and provides multiple test attempts to improve their score. Any pre-final or a final year graduation student or a fresher with up to 2 years of experience is eligible to take this test.

Post taking the test, NQT certified candidates can directly apply for jobs of their choice through our TCS iON Job Listing Portal.

What is TCS NQT?

TCS National Qualifier Test, is a PAN India assessment conducted by TCS iON, to gauge skill based capabilities of Job Seekers for their Employability Index and Industry ready relevance, based on their Cognitive Skills, Attitudinal approach, Industry Awareness and Subject expertise.



Eligibility to apply for TCS NQT

- College Students who are doing UG/PG/Diploma courses, are in their Pre Final and Final Year.
- Freshers with UG/PG/Diploma Degree, with 0-2 years of Work Experience.

Institute's Purchase Options

Based on volume of students count, attractive discount is offered to colleges. Discount is applicable to both the models below.

Pre paid: Institute registers as Distributor. Pays in TCS iON portal for bulk license count on behalf of students and generates Activation Code. Students use this code to register in TCS iON.

Post paid: Institute registers as Distributor. Generates payment link for students by uploading students email IDs. Students make the payment DIRECTLY in TCS iON using the payment link

How Students assisted for jobs/placements :

- Write TCS NQT on the scheduled dates based on student's registration and get an NQT Score
- Students with NQT Score can update their detailed digital profile on the TCS iON Job Listing platform.
- **150+** companies on-boarded including TCS, many TATA group companies and Top Corporates
- See all jobs posted by Corporate Partners and apply to eligible Jobs
- Shortlisting and interview done by Corporates
- Final selection done post successful interview process

TCS NQT - Key Market Differentiators:

- **TCS Hiring*:** TCS has made it mandatory for students to have a good NQT score in NQT (cognitive) and Subject NQT Programming.
- **Job Support:** 100+ Corporates registered with TCS iON Job Listing portal and are looking for candidates with NQT Scores. Same score is valid for all corporates.
- **Broader Acceptance:** Students from more than 2000+ institutes have participated in TCS NQT so far
- **Diverse Product Range:** Wide Range of NQT Variants for IT and Non IT Industry/ Roles to assist students of all degrees in getting a job
- **Higher Visibility :** Students from any Tier 1/2/3/4 cities and college can write TCS NQT and get an opportunity to work anywhere in India .
- **Self Assessment:** With option for multiple attempts, students get an opportunity to know their current abilities and better the score to a level that can get them a job
- **PAN India Coverage:** Students can take the exam in any of the TCS iON authorized test centres across India – 2+ Lakh computer nodes, 670+ cities, 6800+ centres

***Candidates shortlisted and appearing, only for TCS Interview, will get refund money paid for subscription of NQT Cognitive Skill/ IT Programming Skill/ IT Career Readiness Pack.**

Commercials:

Stand Alone Variants

Sr. No.	NQT Assessment Variant	Skill Evaluation	Price/Student
1	Cognitive Skills	Verbal, Numerical, Reasoning Ability	599/- (Inclusive GST)
2	Psychometric Test	Attitude, Personality, Work Style	399/- (Inclusive GST)
3	IT Programming	Pseudocode, Algorithms, Basic SDLC, Java, C++, Python, PERL	399/- (Inclusive GST)
4	Industry NQT- IT	Evaluates awareness of the IT Industry	399/- (Inclusive GST)
5	Basic Computer Skills	Evaluates operational concepts for Computer	399/- (Inclusive GST)
6	Financial Markets and Services	Evaluates on Financial Services and its Functions around	399/- (Inclusive GST)
7	Industry NQT- BFS	Evaluates on Overall BFS Domain	399/- (Inclusive GST)
8	Accountant	Evaluates on Accounting Functions	399/- (Inclusive GST)

Bundle Variants

Sr. No.	Bundle Variant	Price/Student
1	TCS NQT - IT Career Readiness Pack - <i>Recommended for IT Career</i> (Cognitive + Programming + Psychometric)	999/- (Inclusive GST)
2	TCS NQT - BFS Career Readiness Pack - <i>Recommended for BFS Career</i> (Cognitive + Financial Markets & Services+ Psychometric)	999/- (Inclusive GST)

Both the bundles above have additional subscription ,at no charge, to the following online courses, where students can do a self study to help in their career planning.

TCS iON Compass – Professional (with IT and BFS bundles)

Online assessment product to assess your student's interests, abilities, personality, work values, skills and knowledge by leveraging the O*NET framework. Students get a free 'Insights Card', a personalised report giving best fit career options and learning recommendations.

TCS iON Career Edge - Young Professional (with IT bundle)

This online course has been designed with the intent to equip the youth of today with core employability skills to take on the future. Coverage includes behavioural skills, presentation and communication skills, resume preparation, business etiquette, IT fundamentals, basics of Artificial Intelligence

Career Enhancement Program (with BFS Bundle)

This online course covers basic interpersonal skills, non-verbal, verbal and written communication, interview attending skills and business & social etiquette. This will help learners to improve interpersonal, social and communication skills, and in the process empower them as an individual.

DISCOUNTED PRICING FOR IMS, AHMEDNAGAR

Sr. No.	Bundle Variant	Price/Student	Discounted Pricing(min count of 100 students) (incl GST)
1	TCS NQT - IT Career Readiness Pack -Recommended for IT Career	999/- (Inclusive GST)	899.1/-
	(Cognitive + Programming + Psychometric)		
2	TCS NQT - BFS Career Readiness Pack - Recommended for BFS Career	999/- (Inclusive GST)	899.1/-
	(Cognitive + Financial Markets & Services+ Psychometric)		

STEPS TO BE CONDUCTED BY INSTITUTION:

- **SPOC identification** : Identification of a college SPOC who will operate distributor account
- **Distributor Registration** : TCS iON will work with the SPOC and create the distributor account. TCS iON to share document / show demo on uploading e-mail IDs
- **Upload e-mail ID:** SPOC to upload email ID of students to trigger mails to students with purchase links, at the agreed discounted price (Mail IDs will be treated confidential)
- **Reminder Mails:** Weekly reminder mails to students asking them to register
- **Notice-board Display:** TCS NQT 1 page flyer to be put on notice board
- **Online Sharing:** Message on TCS NQT in Placement Portals, Website, Learning Portals etc
- **Inclusion in Placement:** Include NQT subscription as part of their placement process

Terms & Conditions:

- This proposal is valid till **20th June 2021**.
- Payments once done will not be refunded
- Once purchased, encourage students to register for the upcoming TCS NQT
- Product variants and Product bundles may be subject to revision, at discretion of TCS iON



Home Loan | Mortgage Loan | Business Loan | CC-OD | All Insurance | All Mutual Funds

Ref. No.:

Date : 30/08/2024

Memorandum of Understanding

BETWEEN

The MoU is made and entered between institute of Management studies, Career Development and Research (IMSCDR), Ahmednagar 414001 through its Director Dr. M. B. Mehta hereafter known as IMS, Ahmednagar

AND

Ultrafast Financial Services

hereafter known as internship service provider

WHEREAS, IMS Ahmednagar has received 'AICTE' New Delhi and S.P. Pune University, approval to start and conduct the undergraduate degree courses of

1. Bachelor of Vocation (Travel and Tourism),
2. Bachelor of Vocation (Banking financial Services and Insurance)

AND WHEREAS practical training? Internship is part of the syllabus for completion of the degree.

AND WHEREAS the internship Service Provider is in professional business related to the above vocation.

Both the parties have mutually decided to have a memorandum of Understanding as under:-

1. IMS, ahmednagar will provide a list of interested students with all the required details to the Internship Service Provider.
2. The Internship Service Provider may conduct a interview or otherwise and select the students for the internship at their business location.
3. The Internship Service Provider will not be obliged or required to select

- any students unless the Internship Service Provider is satisfied with the students ability to complete the internship.
4. The Internship Service Provider will not be required to make any payment or remuneration to the students. However, it may mutually decide to provide some travel honorarium to the student as per their policy, but it is not compulsory.
 5. The Internship Service Provider will ensure that the students selected complete their internship with regular attendance. The Internship Service Provider will be required to give a certificate of completion of internship to the students who complete the internship training.
 6. It is clearly understood that the Internship Service Provider is not obliged to employ any student but may employ eligible students as per their hiring policy and as per their business requirement.
 7. IMS, Ahmednagar will ensure that the students selected for internship regularly and punctually carry out the internship at the business location of the Internship Service Provider.
 8. The MoU may be modified on mutual terms by both the parties.
 9. This MoU can be terminated by either side giving a notice of 60 days.

This MoU is made at Ahmednagar on 30th Aug. 21.



Signed by,

1

[Signature]

(Director)

IMS, Ahmednagar
For Ultra Fast Financial Services

2.

[Signature]
[Name]

(Internship Service Provider)



॥ अंतरी पेटव् जानम्योत ॥

कवयित्री बहिणाबाई चौधरी उत्तर महाराष्ट्र विद्यापीठ, जळगाव
Kavayitri Bahinabai Chaudhari North Maharashtra University, Jalgaon

अभ्यासमंडळ विभाग

To,
Chairmen & Members
Syllabus Setting Committee
(Computer Management Course)

Dear Sir / Madam


The following members in the Board of Computer Management under Commerce & Management Faculty directed to contribute in designing syllabus of different courses under the board. The said courses were the part of FYUG (B.Com) & PG (M.Com) Programmes as per NEP-2020 Guidelines.

Sr. No.	Subject	Name of Syllabus Framing Chairman and Members with college details
1	103B: Computing Skills 203B: Introduction to Data Science 104C: Basics of Stock Markets 303B: Computing Management	Dr. M.B. Patel, R.C. Patel Institute of Mgt., Shirpur (Chairman) Dr. Gaurav Mahajan, Arts, Com. & Sci. College, Dharangaon Dr. Kranti Patil, SSVPS College, Dhule Dr. Jayashri Patil, IMCC, Pune Prof. Suraj Pardeshi, Govt. Engineering College, Aurangabad Dr. Samadhan Bundhe, Sandip University, Nashik
2	304E: Business Environment-I 404E: Business Environment-II	Prof. Sameer Narkhede, SOMS, KBCNMU (Chairman) Dr. Swapnil Kate, IMR, Jalgaon CA A.K. Arsiwala, M.J. College, Jalgaon Dr. Punam Nikam, BP Arts, SMA Sci. & KKC Com. College, Chalisgaon
3	401C: Business Ethics & Corporate Governance 402C: Management of Small-Scale Industries	Dr. Mandar Kulkarni, Smt. S.M. Agrawal Insti. of Mgt., Chalisgaon (Chairman) Dr. Vivek Yawalkar, M.J. College, Jalgaon Dr. Abhijeet Salunkhe, ASC College, Chopada Dr. Chandan Bora, Peoples College, Nanded Dr. Nifin Kulkarni, MET IOM, Mumbai
4	403B: Introduction to Financial Technologies (FinTech) 305: Computerized Accounting Procedures	Prin. Dr. Ravindra Vaidya, MES Senior College, Pune (Chairman) Mr. Shripad Punde, IDBI Bank Ltd. Mr. Mandar Pathak, Tax Consultant, Chalisgaon Prof. Nikhil Waykole, Dhanaji Nana College, Faizpur Mr. Sanjay Kulkarni, JJIT FinTech Pvt. Ltd., Pune
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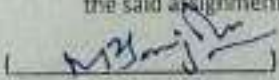
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Antecedents and consequences of consumer hope for digital payment apps services

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Management Department, IMSCDR, Ahmednagar, India

Abstract

Purpose – This study aims to examine the impact of customer brand value dimensions on relationship marketing dimensions through consumer hope in the context of digital payment applications (apps) services. The study considers the role of consumer engagement using a moderated mediation, and applies customer perceived value, affect theory of social exchange and relationship marketing theories.

Design/methodology/approach – The study is based on data collected from 301 digital payment app users. Structural equation modeling results were analyzed using Smart PLS. The authors performed moderated mediation, with different levels of customer engagement as a moderating variable, using Model 8 of PROCESS. The authors considered customer perceived value dimensions, digital quality value, perceived value, hedonic value and social value as antecedents to consumer hope and explored the role of trust, commitment and continued usage as a consequence of consumer hope.

Findings – Three levels of perceived consumer value, digital quality, price value and social value, positively influenced consumer hope, which has positively influenced trust, commitment and continuance usage. Using moderated mediation analysis, consumer hope influenced continuance usage through trust at different levels of engagement, but consumer hope did not influence continuance usage through commitment at different levels of engagement.

Originality/value – The study highlights the role of consumer hope in linking customer value dimensions with relationship marketing dimensions. The study can guide managers to ensure continued usage of digital payment apps, which is a strategic objective. The results are relevant for the digital setting.

Keywords Commitment, Trust, Customer engagement, Social value, Consumer hope, Digital payment app, Digital quality

Paper type Research paper

1. Introduction

The emergence of digital payment applications (apps) has altered financial services. Apps is an emergent self-service technology that has greatly contributed to the growth of digital financial services. Despite the growth and increased role of digital payment apps in the service industry, there is a dearth of research on continuance usage intention (Lee, 2018). Given that consumers cannot touch, feel and physically access digital products (Liu *et al.*, 2017), there is a need to examine the consequences of consumer-perceived value in a digital setting. As consumers become value-driven, managers will benefit from understanding consumers' value, particularly in the context of digital payment apps services. Past studies have examined antecedents to acceptance of technology using the technology acceptance model, the unified theory of acceptance and use of technology and the theory of planned behavior in services marketing literature with a focus on acceptance (Lee, 2018). At a time when the consumer has the option to remove and switch to another digital payment option, there is a need for a study that examines the antecedents to continuance usage intention.

We believe that understanding continuance usage intention is essential in terms of ensuring purposefulness in digital financial services settings.

The study responds to the call for the study of psychological mechanisms that can predict the relationships between perceived consumer value and relationship marketing variables in a digital setting (Rego *et al.*, 2014). We argue that consumer hope can be helpful in connecting consumer perceived value and relationship marketing variables in the context of digital payment app services. To the best of the authors' knowledge, there is scant research that integrates drivers of consumer hope and its link to relationship marketing theory for digital apps services. Hope is defined as an individual's willingness to pursue goals and strategies to identify ways to meet goals (Kato and Snyder, 2005). While motivation relates to the drive, consumer hope covers both the motivation and action plan. Consumer hope allows consumers to approach problems while managing a successful digital experience. Consumers with high hope will have both "will" and "ways" to achieve the objective of continuance usage intention. Consumer hope, with the component of motivation and action plan, is considered a

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Cash from trash: fostering entrepreneurship opportunity for small and medium enterprise for sustainable growth 2030

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Abstract: The predicament of e-waste has enforced environmental organisations of many countries to develop and adapt policies for e-waste management across the globe, especially in the developing countries like India where it is difficult to adopt and replicate. The aim of this study is to bring out insights that trigger sustainable management and portray a holistic picture of e-waste management. The indication suggests that scaling up the sustainable Small and medium enterprises offers local and global authorities an opportunity to tap into the energies, experiences and innovations which will enable them in improving social and environmental conditions. The study concludes with a practical recommended sustainable public private partnership (PPP) model that integrates the informal and formal sectors through a prospecting opportunity for the new age entrepreneur in e-waste entrepreneurship of small and medium enterprises leading to efficient e-waste management system.

Keywords: e-waste; digital economy; sustainable environment; entrepreneurship; small and medium enterprises; SMEs; India; South Asia.

Reference to this paper should be made as follows: Kolte, A., Khandelwal, R. and Jain, S. (xxxx) 'Title', *Int. J. Intellectual Property Management*, Vol. X, No. Y, pp.xxx-xxx.

Biographical notes: Ashutosh Kolte is an Associate Professor of Finance and Economics at the Department of Management Sciences (PUMBA), Savitribai Phule Pune University, Pune, India. He has research interest in the area of corporate finance, economics, etc. He sits on the editorial board of *International Journal of Globalization and Small Business* and acts as referee for reputed international journals. He is currently a guest editor of special issue on *Sustainable Agricultural Economics and Policy* of journal, *Sustainability*.

A study on entrepreneurial opportunities in digital health-care post-Covid-19 from the perspective of developing countries

Rahul Khandelwal, Ashutosh Kolte and Matteo Rossi

Abstract

Purpose – The Covid-19 pandemic encourages organized structures across health sectors to react to the outbreak and digital health technologies have been identified as promising pillars to respond to the outbreak across the globe. The purpose of this study is to address the scoping review aimed at identifying the innovative entrepreneurial opportunities in digital health-care ecosystems. The study highlights the barriers to digital health in developing countries. The study is a forum for the introduction of entrepreneurship prospects in the Indian sense through other foreign readers in developing countries.

Design/methodology/approach – This archival study highlights topical literature to explore successful ways of improving market potential in developed countries with respect to digital health. The research offers insights into how a digital health environment could be applied, provides a trajectory that concentrates on key skills and a creative approach.

Findings – Health service providers require developing their competency and skills to accelerate and enhance their entrepreneurial opportunities. Social network dynamics analyzes are particularly helpful in modeling pandemic trends and in tracking post-pandemic digital health needs. The acceptability of digital solutions has to be confronted across developing countries especially in rural areas and a collective public health benefit in form of entrepreneurship to serve the society.

Research limitations/implications – The research temporarily indicates a creative solution to entrepreneurship in developed countries that can be applied in today's digital arena.

Originality/value – To raise public understanding of the advantages of digital health systems in developed regions, health education and promotion campaigns should be focused. The idea analysis can be useful benchmarks for policymakers rather than digital health jurisdictions. The post-pandemic provides developed countries a great opportunity for advanced technology to expand connectivity and networking to digital health entrepreneurship.

Keywords Economics, Health care, Entrepreneurship, Developing countries, Covid-19, Digital health care business, India

Paper type Research paper

Rahul Khandelwal is an Assistant Professor at the Institute of Management Studies Career Development and Research, Ahmednagar, India. Ashutosh Kolte is an Associate Professor of Finance and Economics at Department of Management Sciences (PUMBA), Savitribai Phule Pune University, Pune, India. Matteo Rossi is an Associate Professor of Corporate Finance at the University of Sannio – DEMM Department, Benevento, Italy.

Introduction

The Covid-19 pandemic has taken place in all countries around the world (Meyer *et al.*, 2020) and their health care systems are increasingly adapting to rising demand. World Health Organization (WHO) called for organized frameworks to help digital health solutions described as the outbreak response across health-care sectors and one of the promising foundations in our new communities to tackle this problem (WHO, 2020). Digital technologies may be used which can efficiently help organizations after the pandemic by immediate large dissemination of knowledge, monitoring in real time, setting up virtual venues, conferences or everyday operations and the provision of patient visits to telemedicine (Claypool, 2020). However, some digital health techniques and resources can contend with barriers to entry, acceptability and ethical problems. A reaction to this

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Compulsive Buying Behaviour of Credit Card Users and Affecting Factors Such as Financial Knowledge, Prestige and Retention Time: A Cross-sectional Research

Rahul Khandelwal¹, Ashutosh Kolte² ,
Nitin Veer² and Pratik Sharma²

Abstract

A leading concern in client and vendor relations is that the rising new situation of influence deploying of the credit card market. This situation is accountable for compulsive buying, which has disapprovingly exaggerated consumers, leading to impossible debt levels. Financial counsellors search for why and how individuals get themselves into financial debt. Compulsive buying behaviour and credit card could have a powerful effect on consumers' financial stability. Further, in place of comprehending credit card usage and compulsive buying, this study correlates them with wealth attitudes such as power-prestige, financial knowledge and retention time. A cross-sectional descriptive research design using convenience sampling and non-probability sampling with quota samples of 313 credit cardholders was surveyed. The outcome showed that those with power-prestige money attitudes are likely to have free usage of credit cards through compulsive spending. Results also showed that those with a higher financial understanding have lower compulsive spending off the credit card.

Key Words

Credit Card Usage, Compulsive Buying, Money Attitude, Financial Literacy

Introduction

In the current scenario of innovation, market opportunities are available in the globalized market's postmodern trade. The marketers of competitive products manufacture and supply assortment of products with numeral brands to decide. These products are embattled and targeted to the consumers in all feasible ways of marketer's push strategy. Philosophy of consumerism is purchase at this instant and pay later. Under these circumstances, there is an essential linkage between the retail segment and the credit card market. People deny as they are inspired, compelled to devour or compulsive buying. In the past few years, consumer behaviour is the theme of concern for many academics, and select areas in many subjects among consumer actions are compulsive buying (Johnson & Attmann, 2009). The individuals passionate for shopping,

engaged habitually in buying, are compulsive buyers (Boundy, 2000).

Furthermore, as an unusual outline of buying behaviour of consumer, it is identified as the mysterious elevation of consumption (Shiffman & Kanuk, 2000); a fascinating summit to consider concerning compulsive buyers who acquire merely the effect of the end user with a service or objective, but in addition for achieving satisfying emotion throughout the process of buying (O'Guinn & Faber, 1989). Money attitude plays an important role in consumer spending behaviour through credit cards. A positive money attitude leads to less compulsive buyers and less tendency to get involved with financial crisis than negative money attitudes. The person having a negative money attitude usually spends more money emotionally rather than rationally, which leads to improper money management of their financial resources. Leading to a debt problem, if not


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CEOs Compensation and Firm Performance: Evidence from Bhutan

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Abstract

This paper aims to explore the relationship between the remuneration of CEOs and the success of DHI companies owned and regulated in Bhutan. Financial data, obtained from secondary sources, for the period of 5 years from 2014 to 2018 using three performance indicators – Earnings after Tax, Return on Equity, and Tobin's q ratio were analyzed. CEOs' remuneration comprising salary and all other allowances, disclosed in the annual report were taken. Correlation and bivariate regression analysis were used to find the relationship between the compensation of CEOs and the success of firm performance. EAT and ROE show positive and Tobin's q ratio shows negative relationship between CEOs' remuneration. Further, CEOs' remuneration is observed to cause variability in EAT and ROE.

Keywords - CEOs' remuneration, Corporate Governance, Company Performance, Executive compensation, Knowledge Economy

1.0 INTRODUCTION

Today, most of the business houses are operating in the form of companies where shareholders are the owners. Shareholders being large in number are not able to manage the regular activities of the business. Therefore, directors operating as agents, take part in the administration of the firm on behalf of the shareholders. Firms tend to invest in their core-market, geographically aligned industries and more focused on knowledge management intellectual capital accumulation strategies [1]. This gives birth to a principal-agent relationship, consequently an agency problem [2]. Because of the agency problem there are many corporate scandal like Wastage Management in 1998, Enron scam in 2002, WorldCom scam in 2003, Lehman Brothers scam in 2008 and Satyam scandal in 2009 etc. shows that one of the factors contributing to the failure of corporate was the remuneration packages paid to the CEO and other executives. CEOs' remuneration issue is connected to the problem of corporate governance of a company. A good governance practice should limit unwarranted payments made to CEOs'. Additionally, their pay shall be proportional to the company's results. The Green bury Committee's Code of Best Practices [3] advises that individual director and CEOs report thoroughly the determining features of their pay policy with respect to the formation, composition and position of compensation committees. Due to this result, many countries around the globe aspires for good corporate

governance principles; making it mandatory through laws [4].

In Bhutan, on November 26, 2013 DHI made it mandatory for all the DHI owned and controlled companies to comply with the rules of corporate governance code. Disclosure of CEO and directors' remuneration and a committee to fix such remuneration were some major guidelines issued to DHI among others. The investment arm of the Royal Government of Bhutan (RGoB), Druk Holding and Investments (DHI), was set up by the Royal Charter of 11 November 2007. It was created with the aim of holding and handling RGoB assets present and future. DHI is the sole founder and shareholder of the Ministry of Finance. DHI is actually the only holding company owned by the government in Bhutan. It currently controls 20 separate companies in various sectors of the economy, such as manufacture, electricity, natural resources, finance, communication, aviation, trade etc. Of those 20 companies eleven (DHI-Held Companies, which own over 75%), 3 (DHI Controlled Companies, whose share ownership is 51% or greater) and 6 (DHI-Linked Companies) are fully owned (DHI-Controlled Companies) where shareholding is below 51%. Currently 14 out of these 20 companies are listed on the Bhutan Limited (RSEBL) Royal Shares Exchange, the first Bhutan stock exchange. Post issue of corporate governance guidelines, the subject matter of this papers becomes relevant to investigate if CEOs compensation affects DHI companies' performance.

2.0 LITERATURE REVIEW

There are several studies that shows a good corporate governance practices have led to improvement in the companies' performance. CEOs' and directors' remuneration are the important element of strong corporate governance practice. Further, many association between CEO compensation and business success were analyzed in studies. In this section review of existing studies are presented on these.

According to Cadbury Report, 1992 [5] "Corporate Governance is the system by which the organizations are directed and controlled." Sound corporate governance is vital for any company for increasing the shareholders wealth and the company's performance [6] CEOs' are said to play major roles in corporate governance, company's growth and development and in generating profits to the shareholders. Therefore, they are entitled for two types of remunerations

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Abstract

Purpose – As skills need to be changed in a dynamic learning environment, employability depends not just on what people already know but on how well they learn, apply and adapt breaking out their comfort zone. This study explores how students from all backgrounds and teachers can engage with inclusive education without discrimination through pedagogy. The research provides a platform through implication for other international readers of developing countries to implement pedagogies of the Indian context.

Design/methodology/approach – This archival research focuses on the topical literature to scrutinize efficient ways to elevate the realization of all learners in inclusive settings. What inclusive pedagogy teaching approaches, focusing on the key competences and sustains learning which are effectual in elevating the academic success of all novices.

Findings – Educators need to develop their skills and competency by breaking their comfort zone, and individual recital of every faculty affiliate is a decisive feature in accomplishing quality for inclusive education. An education institution also needs to provide passable facilities to academicians and students in order to adapt and utilize technology efficiently without any discrimination. This is an important method of assisting educators to recognize and investigate using this epistemology in new innovative inclusive teaching pedagogy with technologies in industry 4.0.

Research limitations/implications – The study momentarily suggests an innovative pedagogy approach for stakeholders and users to be adapted in current digital arena.

Originality/value – Review of the concepts can provide valuable pointers for policy makers in other jurisdictions contemplating inclusive education. The issues that are dealt with relate to how all students with and without disability can be engaged in a classroom without discrimination, and development is incentivized using Information and Communication Technology (ICT) in teaching pedagogy.

Keywords Inclusive education, Inclusive teaching, Epistemology, Teaching pedagogy, Learnability, Industry 4.0

Paper type Conceptual paper

1. Introduction

According to the European Commission, the modern development of ICT and its functions in the pasture of manufacturing and logistics facilitates persons with disability to endow with an accessible, assistive technological working environment. Singal (2005a) refers to a working environment in which a person with disabilities can exercise the right to work and equal opportunity to participate in society without any discrimination. The use of technology by disabled persons ensures the growth of the labor market and provides employment



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